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M. Sternberg

FROM: SUBJECT: J. Hjorth

Hepatitis-Free AHF

Cutter Ref: D

DATE

January 27, 198;

COMES TO: W. F. Schaeffler

We have learned that a "hepatitis-free" AHF product is in clinicals in the U.S. Dr. Philip Blatt of Chapel Rill referred to several studies he was participating in and based on his comments it is felt that the company is Hyland. A Factor IX hepatitis-safe product from Behringwerke is apparently in clinicals in New York, and Dr. Lou Aledort of Mt. Sinai states that once this product is licensed, it would be unethical to place a patient on other therapy.

I am passing on this information to you because we obviously could face some tough competition if Hyland and Behringwerke get too far ahead of us with Factor VIII and Factor IX. I would be very interested in your assessment as to when is the earliest we will have products that can compete with these two products.

W

JH/eu